

SL NO	QUESTIONS	OPTION 1	OPTION 2	OPTION 3	OPTION 4
1	Performance management is a key concept in the field of	Human Resource Management	Financial Management	Technical Analysis	Marketing Management
2	Operation management	The most important issues of performance management are	It is a continuous process	Alignment with strategic goal	None of the above
3	The ratios are used to compare financial statements of different size companies or the same company over different periods.	Common size	DuPont	Liquidity	P/E
4	Trend analysis is an important tool of financial statement analysis and is also known as	Horizontal analysis	Vertical analysis	Pyramid method	None of the above
5	is an important aspect of well-defined Procure to Pay process	Supply chain management	Strategic management	Operations management	Vendor management
6	Vendor relationship management is an extension of the relationship	Supply chain management	Buyer –supplier	Porter's value chain	Value analysis
7	is also referred as the 'focal' company is supply chain management	Original equipment manufacturer	Original band manufacturer	Both (a) and (b)	None of the above
8	Reverse mapping is a bottom up approach used in	Strategy formulation	Strategy implementation	Formulation of operational plan	Formulation of tactical plan
9	The top key performance indicators (KPIs) of the Order to Cash (O2C) are	Process cycle time	Days sales outstanding (DSO)	On-time delivery performance	All of the above
10	The main forms of Customer Relationship Management (CRM) are	Strategic CRM	Operational CRM	Analytical CRM	All of the above
11	What is one of the vary basic parameters of the financialPerformance of a company?	Employee Satisfaction	Customer Profitability	Production efficiency	Innovation rate
12	How does an organisation benefit from a comprehensive knowledge of customers ?	By improving employee retention	By enhancing supply chain efficiency	By Retaining existing profitable customers and luring in new ones	By Increasing Production speed
13	What is the Primary strategy of an organisation to positively impact its market share ?	Increase product prices	Reduce production costs	Lure in new customers	Enhance employee benefits
14	Which model has a tactical orientation in evaluating the financial performance of an organisation ?	Customer lifetime value model	Customer profitability Analysis	Balanced Scorecard	Six Sigma
15	What are the first signs of financial distress in a company ?	Declining employee morale	Increased production costs	Loss of customers impacting cashflows	Decreasing customer
16	Which of the following is not one of the main parts of the Kaplan-Norton balanced scorecard concept? Balancing	financial and non- financial measurements.	cash flows and non- cash flows.	short term and long term measurements.	leading and lagging indicators



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17	According to Kaplan & Norton, which of the balanced scorecard perspectives serves as the focus of the other perspectives?	Financial	Customer.	Internal business processes	Learning & growth
18	According to Norton and Kaplan, the balanced scorecard should be used as	control system	diagnostic system	strategic system	None of the above
19	Given the following information for a business: Asset turnover = 3.50, Equity multiplier = 1, Return on Equity = 30% using the Dupont analysis, the net profit margin is	8.57%	5.87%	7.65%	6.75%
20	What is the missing item in this formula? Return on Equity (ROE) = $$ × Equity multiplier	Asset turnover	Financial leverage	Return on Assets	Net profit margin
21	One of the following is not a specific type of Benchmarking	Generic Benchmarking	Internal Benchmarking	External Benchmarking	Competitive Benchmarking
22	Six Sigma is a business-driven, multi-dimensional structured approach to	Reducing process variability	Lowering Defects	Improving Processes	All of the above
23	Small/Mid-sized Six Sigma projects are executed by professionals titled as:	Champion	Green Belt	Black Belt	Site Champion
24	Mura and Muri refer to and respectively	Unevenness, waste	Unevenness, overburden	Overburden, waste	Overburden, poka-yoke
25	Variations in the quality characteristic of a product is due to	chance causes	assignable causes	both (a) and (b)	neither (a) nor (b)
26	What is the primary purpose of the BSC ?	To increased production speed	turnover	To translate vision, mission and strategy into tangible objectives and measures	To enhance product innovation
27	Which of the following is not one of the critical management processes accomplished by the BSC ?	Clarity and translate vision and strategy	Communicate and link strategic objectives and measures	Improve employee benefits and Incentives	Enhance strategic feedback and learning
28	Which of the following statements best describes the main goal of benchmarking according to the defination provided ?	To replicate the exact processes of successful companies	internal standards for measuring quality	To Provide an external standard for measuring internal activities and identify improvement opportunities	To innovate new processes without considering external comparisons
29	What are the two methodologies used for the deployment of Six Sigma?	DMMI & DMAD	DMAIC & DMADV	DMAC & DMMV	DMAC & DMADV
30	Which Six sigma methodology is used to develop new processes or products ?	DMAIC	DMADV	DMAC	DMID



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31	Which phase of the DMADV Process involves creating high-level design and evaluating design capability to select the best design ?	Define	Measure	Analyze	Verify
32	What is the first stepin the DMAIC Process?	Measure the current process and collect relevant data	Define the process improvement goals consistent with customer demands and enterprise strategy	Analyze to verify the relationship and casual of factors	Control to ensure variances are corrected
33	What does the PDCA cycle stand for ?	Plan-Do-Check-Adjust	Plan-Do-Check-Act	Prepare-Do-Check- Analyze	Plan-Design-Check-Act
34	What does the "S" in the PDSA cycle stand for ?	Simplify	Study	Solve	Systemize
35	Which phase of the PDCA cycle is associated with "Sales"?	Plan	Do	Check	Act
36	What does MIS stand for ?	Management Information system	Marketing Information system	Manufacturing Information System	Monetary Information system
37	What are the three elements of MIS method in the text?	Management, Information, System.	Data, Process, Output	Collection, Analysis, Reporting	Planning, Implementation, Monitoring
38	The relationship between the economy and an economic indicator can be	Procyclic	Countercyclic	Acyclic	All of the above
39	Key Performance Indicator (KPI) is defined as	A vision statement that outlines a company's successful strategy	An executive officer's ability to lead his division	A performance measurement tool to gauge how a company is doing	A growth strategy that takes competition into account
40	Pareto improvement is an action that makes	Both the person better off	At least one person worse off	At least one person worse off without making anyone better off	At least one person better off without making anyone worse off.
41	On the basis of timing an economic indicator is	Leading	Lagged	Coincident	All of the above
42	Which of the following is a characteristic of a perfectly competitive market?	Firms are price setters	There are few sellers in the market;	Firms can exit and enter the market freely;	All of these
43	In order to maximize profits, a firm should produce at the output level for which:	Average cost is minimized;	Marginal revenue equals marginal cost;	Marginal cost is minimized;	Price minus average cost is as large as possible



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44	A firm's marginal revenue is defined as:	The ratio of total revenue to total quantity produced;	The additional output produced by lowering price;	The additional revenue received due to technical innovation;	The additional revenue received when selling one more unit of output.
45	One of the following is not a Competition based pricing method.	Going rate pricing	Sealed bid pricing	Marginal cost pricing	Trade association based pricing
46	The pricing of niche products is appropriate to	Perceived value pricing	Penetration pricing	Differential pricing	Full cost pricing
47	One of the below mentioned in not a modern theory of the firm	Baumol's sales maximisation	Shareholder's wealth maximisation	Marri's model of maximisation of Firm's Growth rate	Williamson's model of managerial discretion
48	What is the role of a Perfectly competitive firm in the market ?	Price Maker	Price taker	Price setter	Price Influencer
49	In a Perfectly competitive Market, what does the demand curve facing the firm look like?	Downward slopping	Upward slopping	Vertical	Horizontal
50	At what point does a perfectly competitive firm maximize its total profits in the short run?	Where $MR = MC$	Where MC > MR	Where MR > MC	Where MR < MC
51	If the price (P) is equal to average cost (AC), what is the profit condition of the firm?	The firm incurs a loss	The firm breaks even	The firms earn super normal profit	The firm shuts down
52	What happens if the price (P) is smaller than the average variable cost (AVC)?	The firm incurs a loss but continues operating	The firm earns a profit	The firms minimizes total losses by shutting down	The firm break even
53	What will happen in the long run if firms in a perfectly competitive industry are earning profits in the short run?	Market Prices will increase	Firms will exit the industry	Market price will decline as supply increases	The firms will continue earning super normal profits
54	What is the shutdown point for a firm in the short run?	P=AC	P=MC	P=AVC	P>AVC
55	What is the profit condition for a firm when the price (P) exceeds average cost (AC) ?	The firm is incurring a loss	The firm Break even	The firm earns super normal profit	The firm shuts down
56	In long-run equilibrium, where do all firms in a perfectly competitive industry produce ?	Where P = lowest average cost	Where P > AC	Where P< AC	Where P > AVC
57	Which two conditions summarize short-term profit maximization for a perfectly competitive firm ?	MR = AC & Slope of MR > Slope of MC	MR=AVC & Slope of MR < Slope of MC	MR=MC & Slope of MR > Slope of MC	MR=MC & Slope of MR < Slope of MC
58	One of the following is cannot be classified as systematic risk.	Interest rate risk	Political risk	Credit risk	Foreign exchange risk



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59	Risk management strategies are	Avoid risk, Reduce risk, Retain risk, Combine risk	Transfer risk, share risk, Hedge risk	Both (a) and (b)	None of the above
60	Systematic risk is measured by	Alpha	Beta	Gamma	Delta
61	The elements of ERM includes	Risk identification	Risk assessment	Risk response	All of the above
62	The goal of ERM as provided in Committee of Sponsoring Organisation's (COSO) ERM –Integrated Framework is to provide companies with	key principles and concepts	common language	clear direction and guidance regarding the management enterprise risks	All of the above
63	Unique risk is also referred as	Systematic risk	Operational risk	Default risk	Non-systematic risk
64	When $rij = -1$ (given that i and j are two securities comprising the portfolio)	the overall portfolio risk can be completely eliminated	nothing to help reduce risk	systematic risk can be diversified	political risk can be diversified
65	The standard error (SE) of the sample mean loss distribution is equal to the	standard deviation of the population multiplied by the square root of the sample size.		standard deviation of the population divided by the square root of the sample size	standard deviation of the population divided by the cube root of the sample size.
66	One of the following is not a qualitative method used for determining the level of risk of a business.	Brainstorming	Computer simulation	Evaluation for multidisciplinary groups	Judgment of specialists and experts (Delphi Technique)
67	A colour coded version of the risk map is known as	Red – Blue risk map	Red –Yellow map	Heat Map	None of the above
68	Which type of risk is considered non-diversifiable and affects all investnents and securities ?	Unsystematic risk	Credit risk	systematic risk	Liquidity risk
69	what type of systematic risk occurs due to variations in the market interest rates?	Interest rate risk	Purchasing power risk	Market risk	Foreign exchange risk
70	Which risk is associated with the overall tendency of security prices to move collectively due to social, political and economic events?	Market risk	Liquidity risk	Credit risk	Operational risk
71	What type of systematic risk arises from uncertainities of purchasing power due to inflation?	Market risk	Interest rate risk	Purchsaing power risk	Foreign exchange risk
72	Political instability in a country leading to business risks for companies operating there is an example of which type of risk	Political risk	Market risk	Operational risk	Interest rate risk
73	What type of risk is associated with the difficulty of selling an asset quickly without a price discount?	Liquidity risk	Credit risk	Market risk	Operational risk



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74	The risk arising from a company's failure to meet its financial obligations, such as not paying interest or principal on time, is known as	Market risk	Credit risk	Operational risk	Liquidity risk
75	What is a key requirement for effectively executing strategy and delivering performance in today's changing risk landscape?	Focusing solely on financial risks	Ignoring non-financial risks with potential impact on organisational value drivers	Leveraging historical comparisons of KRIs & KPIs	Identifying,assessing,ev aluating and managing non-financial risks
76	Which of the following is not a method of risk management strategy	Avoidance	Retention	Hedging	Transfer
77	What is another term for the strategy of risk retention ?	Reduction	Avoidance	Transfer	Acceptance
78	What does VaR stand for in finance?	Value at Risk	Value Assessment Ratio	Volatility Analysis Report	Variable Asset Return
79	How is VaR defined?	The average loss scenario arising from fluctuations in the value of a portfolio over a given period of time	The best-case scenario for a portfolio's value over a specific time frame	The wrost loss scenario arising from unexpected fluctuations in the value of a portfolio over a given period of time, at a specific confidence level.	from a portfolio over a
80	When was the Basel Committee on Banking Supervision (BCBS) established, and what was it's purpose?	Established in 1988 to provide recommendations on banking regulations	Established in 1971 to replace the Bretton woods system	Established in 1974 by central bankers from G- 10 countries to rebuild international financial structure	Established in 2018 to regulate global banking operations
81	Where is the headquarters of the Basel committee on banking supervision (BCBS)?	New York,USA	Geneva,Switzerland	London,UK	Basel, Switzerland
82	What is the primary objectives of bank supervision according to the Basel committee core principles ?	Maximizing profits for banks	Protecting depositor's interests	Promoting risky investment strategies	Minimizing regulatory oversight
83	Which Basel accord is referred to as the basel capital accord and was documented in 1988?	Basel II	Basel III	Basel I	Basel IV
84	What are the three catagories of risk under Basel II ?	Market risk, operational risk and liquidity risk	Credit risk, Market risk and liquidity risk	Credit risk, Market risk and operational risk	Credit risk, liquidity risk and Interest rate risk
85	Which of the following is NOT one of the specific issues addressed by Basel III guidelines?	Enhanced quality and quantity of capital instruments	Introduction of new global liquidity standards	Relaxation of leverage ratio requirements	Revision of credit Risk weights



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86	What is the main focus of Basel III guidelines regarding risk management?	Encouraging excessive risk-taking behaviour	Reducing regulatory oversight	strengthening the minimum capital requirements outlined in Basel I & II	Enhancing market stability through sound compensation practices
87	What does a Z-score lower than 1.81 indicate about a company's financial status ?	The company is financially safe and healthy	The company is in a grey area with a moderate chance of filing for bank	The company is in financial distress and has a high probability of going bankrupt	The company is unlikely to file for bankruptcy
88	How is a Z-score of 2.99 and above interpreted in terms of a company's financial health?	The company is financially safe and healthy	The company is in a grey zone with a moderate chance of filing for bankruptcy	The company is unlikely to file for bankruptcy	The company is in distress and has a high probability of going bankrupt
89	The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.	Investment Value	Fair Value	Fair market value	Equitable Value
90	This is the estimated price for the transfer of an asset or liability between identified knowledgeable and willing parties that reflects the respective interests of those parties	Market Value	Liquidation Value	Equitable Value	Investment Value
91	Liquidation Value can be determined under what premises:	an orderly transaction with a typical marketing period;	a forced transaction with a shortened marketing period	both	none of the above
92	The amount that would be realised when an asset or group of assets are sold on a piecemeal basis	Fair Market Value	Market Value	Investment Value	Liquidation Value
93	Companies that grow and earn a return on capital that exceeds their cost of capital create value.	Alfred Marshall	Black scholes	Michael Porter	None of the above
94	The price a willing buyer would pay a willing seller in a transaction on the open market.	Market Value	Fair Value	Equitable Value	Investment Value
95	Fair Value is defined as the price that would be received to sell an asset or paid to transfer a in an orderly transaction between market participants at the measurement date	Asset	Liability	Equity	None of the above
96	The current use may be, but is also the highest and best use	Not necessarily	Not necessarily	Either a or b	none of the above
97	is the use, that would produce the highest value for an asset.	Current Use	Existing Use	Best Use	Highest and best use



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98	In Orderly Transactions the reasonable period of time to find a purchaser vary by asset type and market conditions	Yes	No	May	May not
99	Tangible assets are usually valued using any of the premises except	Forced Sale	Going Concern	Orderly liquidation	Highest and best use
100	When to apply Income approach?	where the asset does not have any market comparable or comparable transaction	where the asset has fewer relevant market comparables	where the asset is an income producing asset for which the future cash flows are available and can reasonably be projected	All of the above
101	Key inputs of Discounted Cash Flow (DCF) Method are	Cashflow	Terminal Value	Discount Rate	All of the above
102	Which ratio reveals the number of times company can make its interest payments from its operating profit	Debt-Equity Rato	Interest Coverage Ratio		None of the above
103	The price-earnings ratio is calculated as;	MPS/EPS	EPS/MPS	MPS/BV	any of the above
104	When did the Insolvency and Bankruptcy Code 2016 receive the President's assent?	5th August 2016	28th May 2016	5th May 2016	15th June 2016
105	The term related party is defined in of the Insolvency and Bankruptcy Code, 2016:	Section 5 (22)	Section 5 (23)	Section 5 (24)	Section 5 (25)
106	How much time is given to start-ups and small and medium enterprises (SMEs) to complete the resolution process in Fast-track insolvency process?	30 days	60 days	90 days	45 days
107	Who can initiate an Insolvency Resolution Process under the Code ?	Debtor	Creditor	Insolvency resolution Professional	all of the above
108	What is the minimum amount of default for being admitted into Corporate Insolvency Resolution Process (CIRP)	₹50 lakhs	₹75 Lakhs	₹90 Lakhs	₹1 Crore
109	During voluntary liquidation, who is required to make declaration of solvency?	Partners	Directors	Debtor	Creditor
110	Whom does the IRP appoint to determine the liquidation value of the corporate debtor?	Liquidator	CA	Director	Registered valuers
111	Any arrangement entered into by a company or its holding company in contravention of the provisions of this section shall be -	Voidable	Void	Voidable at the option of others	Valid
112	Under sec 230(3), In case of a listed company, the documents related to notice of meeting under should be sent to -	SEBI	NSE	BSE	all of the above



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113	What is the punishment for a valuer for contravening the provisions of this section 247 with the intention to defraud the company or its members?	Fine of ₹1 lacs - ₹5 lacs	Imprisonment may extend to one year	both	None
114	Central Registry of Securitization Asset Reconstruction and security Interest (CERSAI) is under which provision?	SEBI Act,1992	SARFAESI Act,2002	RBI Act,1934	Banking Regulation,1949
115	Acquisition of financial assets by any asset reconstruction company from any originator	Reconstruction	Default	Securitisation	Amalgamation
116	Which of the following assets is an asset or account of a borrower, which has been classified by a bank or financial institution and sub-standard, doubtful or loss asset, in accordance with the directions or guidelines relating to asset classification issued by RBI	Underlying Assets	Operating Assets	Performing Assets	Non Performing Assets
117	Which Company can act as an agent for any bank or financial institution for the purpose of recovering their dues from the borrower on payment of such fees or charges as may be mutually agreed upon between the parties	securitisation company	reconstruction company	Both	None
118	Which of the following acts gave birth to the Asset Reconstruction Company?	Banking regulation act 1949	SEBI Act 1992	Companies Act 2013	SARFAESI Act 2002
119	Market price per share of a firm having equity capital of ₹ 100,000 consisting of shares of ₹ 10 each, profit after tax of ₹ 82,000 & P/E ratio of 8 is	₹ 65.70	₹ 10.25	₹ 65.60	₹ 1.03
120	If the rate at which the company can borrow funds from the financial institutions is 11 percent and the tax rate applicable to the company is 30 percent. The Post Tax Cost of Debt would be	15.71 percent	7.7 percent	0.3 percent	3.3 percent
121	If the 10 Year Government bond yield is 7.5% and the BSE Sensex return over the last one year is 15%. Assuming the company's Beta is 1.2, what is the Required return on Equity?	15.6 Percent	16.6 Percent	16.5 Percent	17 Percent
122	If a company has a P/E ratio of 20 and a ROE (Return on Equity) of 15% then the Market to Book Value Ratio is-	3 times	0.03	Cannot be calculated from the given information	None of the above
123	If an all equity firm has cash from operating Activities amounting to ₹ 60 lakhs, Depreciation ₹ 30 lakhs, increase in non-cash working capital ₹25 lakhs and capital expenditure ₹20 lakhs , its Free cash flows to Equity amounts to (in ₹ Lakhs)	₹40 lakhs	₹45 lakhs	₹60 lakhs	₹90 lakhs



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124	Assume that in a stock market, the CAPM is working. A company has presently beta of 0.84 and its going to finance its new project through debt. This would increase its Debt/Equity Ratio to 1.56 from the existing 1.26. Due to increased Debt/Equity Ratio, the company's beta would	Increase	Decrease	remain unchanged	Nothing can be concluded
125	Which one is the advantage of DCF valuation	Its not based upon an asset's fundamentals	It is not the right way to think about what an investor would get when buying an asset	it forces an investor to think about the underlying features of the firm and understand its business	All of these
126	X ltd's share beta factor is 1.40. The risk free rate of interest on government securities is 9%. The expected rate of return on the company equity shares is 16%. The cost of equity capital based on CAMP is	15.8 Percent	16 Percent	18.8 Percent	9 Percent
127	The sensitivity of an asset's return to the return on the market index is referred to as its	Beta	Delta	gama	alpha
128	The additional return required by investors to invest in equities rather than a risk-free asset is known as	Equity risk premium	unique risk	firm-specific risk	systematic risk
129	Which theory describes money received in the current time it has more worth than money received in future	Cash value of money	Time value of money	Storage value of money	Lead value of money
130	A project assumed monetary gain or loss by discounting entire cash inflows and outflows by utilising the necessary rate of return is listed as	Net recorded cash value	Net discounted value	Net future value	Net present value
131	The cash flows method, utilized by the internal rate of return and net present value method are	Future cash flows	Lean cash flows	Discounted cash flows	Vertical cash flows
132	Which method in a capital budgeting is based on the discounted cash flow?	Net equity budgeting method	Net capital budgeting method	Net future value method	Net present value method
133	Cash flows are a project's revenue and are indicated by	Positive numbers	Negative numbers	Relative number	Hurdle number
134	In which payback period a due cash flows are discounted with the cost of capital of the project is categorised as	Discounted project cost	Discounted cash flows	Discounted rate of return	Discounted payback period
135	Which of the following most likely represents an interpretation of a high P/E ratio of a stock?	A company shares are currently overpriced.	A company shares are currently underpriced.	A company shares are currently fairly priced.	None of the above
136	High P/E ratios tend to indicate that a company may	grow quickly	grow at the same speed as the average company	grow slowly	not grow
137	is equal to (common shareholders' equity/common shares outstanding)	Book value per share	Liquidation value per share	Market value per share	Tobin's Q



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138	8% bond of Face Value ₹ 100 is selling for ₹ 96. What would be its Current Yield?	8%	12%	8.33%	None of the above
139	Certain costs are excluded in valuing inventory are	Abnormal amounts of wasted materials, labour, or other production costs	Storage costs unless they are essential to the production process	Selling costs.	All of the above
140	In the absence of any information, valuers must consider valuing such unquoted investments at their	Net Asset Values under cost approach	P/BV under market approach	PECV under Income approach	the Discounted Cash Flow (DCF) approach
141	Fixed income securities that usually carry a fixed rate of interest and can be issued by government or corporate is	Debentures	NSC	Bond	None of the above
142	Bonds typically pay interest periodically at a pre specified rate of interest the rate at which this interest is paid is known as	Coupon	Bond Yield	Bond Price	None of the above
143	The rate of return required by the bond holders from the bond is known as the	Bond Price	Call Option	Bond Yield	Coupon
144	Option which entitles the bondholders to put the bonds back to the issuer for redemption before the maturity date.	Put Option	Call Option	Coupon	None of the above
145	Current yield of bonds selling at par would be equal to the coupon interest rate, is it true?	TRUE	FALSE	Maybe	Either of the above
146	Current yield of bonds selling at a premium would be more than the coupon interest rate	True	False	Maybe	Either of the above
147	Interest rate risk refers to the risk that bond prices will as interest rates rise	Rise	Stay constant	Fall	None of the above
148	Reinvestment Risk refers to the risk that the proceeds from a bond will be reinvested at a than the bond originally provided	Higher rate	Lower rate	Same rate	Sligthly higher rate
149	A is an option issued by a company to buy a stated number of shares of stock at a specified price.	Warrant	Bond	Puttable bond	None of the above
150	is one in which the bondholder has the right to sell the issue back to the issuer at a specified price is one in which the bondholder has the right to sell the issue back to the issuer at a specified price on a designated dates	Puttable bond	Warrant	Bond	None of the above
151	A grants the bondholder the right to convert the bond into a specified number of issuing company's shares	Call Option	Put Option	Conversion Option	Warrant
152	Price of a Callable bond =	Price of an Option-free bond - Price of embedded call option	Price of an Option-free bond + Price of embedded call option	Price of Option-free bond + Price of Embedded Option	None of the above



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153	Price of a Puttable Bond =	Price of an Option-free bond - Price of embedded call option	Price of an Option-free bond + Price of embedded call option	Price of Option-free bond + Price of Embedded Option	None of the above
154	Which IND AS states that, "An intangible asset is an identifiable non-monetary asset without physical substance."	IND AS 38	IND AS 113	IND AS 19	IND AS 12
155	EVA =	Net Operating Profit After Tax – Currency Cost of Capital	Net operating Profit After tax – (Capital Employed x Cost of Capital)	Net Operating Profit After Tax + Currency Cost of Capital	Both a and b
156	Market value Added (MVA) is the difference between the of a firm and the contributed by investors	Current market value, Capital	Book value, Capital	Book Value, Debt	None of the above
157	If MVA is positive, the firm has added value. If it is negative the firm has destroyed value. Is it correct or not?	Incorrect	Partly Correct	Partly Incorrect	Correct
158	A MVA means that the value of the actions and investments of management is less than the value of the capital contributed to the company by the capital markets, meaning wealth or value has been destroyed	Positive	Negative	Constant	None of the above
159	The aim of the company should be to maximize	MVA	EVA	Both	None of the above
160	Asset-Liability management can be used to manage	Exchange Risk	Interest Rate Risk	Default Risk	Both a and b above
161	An Investment is risk free when actual returns are always the expected results.	Equal to	Less than	More than	Depends upon circumstances
162	If the Value of target Co. is ₹ 500 Million and the value of acquiring company is ₹ 800 Million. Present value of cost savings if the two companies are merged together is ₹ 100 million. Acquiring company expects the cost of integration as ₹ 80 million and the shareholders of Target Co. are expecting a deal premium to be paid of 15 percent over their company's value. what is the value of Combined entity?	₹ 1400 million	₹ 1345 million	₹ 1445 million	₹ 1540 million
163	X ltd has ₹ 100 crores worth of common equity on its balance sheet comprising of 50 lakhs shares. The company's market value Added (MVA) is ₹ 24 crores. What is company's stock price?	230	238	248	₹ 264
164	A firm's current assets and current liabilities are 1600 and 1000 respectively. How much can it borrow on a short-term basis without reducing the current ratio below 1.25?	1000	1200	1400	1600



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165	Identify which of the following is not a financial liability	X ltd has 1 lakh ₹ 10 ordinary shares issued	X ltd has 1 lakh 8% ₹ 10 redeemable preference shares issued	X Ltd has ₹ 2,00,000 of 6% bonds issued	Both (A) and (B)
166	In 2018, Walmart acquired 77 percent stake in Flipkart India for USD 16 billion. Is it an example of merger or acquisition?	Acquistion	Merger	Both	None of these
167	Acquisitions create value when the cash flows of the combined companies are greater than the sum of their individual values. Is it true?	FALSE	TRUE	May be	None of these
168	Value gap is the difference between and	Synergy value and purchase price	Intrinsic value and purchase price	Market value and purchase price	Intrinsic value and Synergy value
169	refers to the excess that an acquirer pays over the market trading value of the target company's shares being acquired.	purchase premium	acquisiton premium	Both	None of these
170	are those where an acquirer intends to run the company themselves. There are significant changes in the way the company operates.	Financial Acquisition	Strategic acquisitions	Hostile takeover	None of these
171	are often done by Private Equities, Venture Capitalists and portfolio companies who acquirer a company purely for their value and normally do not make significant operational changes	Financial Acquisition	Strategic acquisitions	Hostile takeover	None of these
172	If the combined entity is more than the sum of its parts, the transaction is said to have created	Combined Value	Net Worth	Synergies	Economic gains
173	The merger of one or more companies with another company or the merger of two or more companies to form one company is called	Demerger	Acquisition	Amalgamation	Slump sale
174	The difference between the current market value of a firm and the capital contributed by investors is	Economic Value Added	Market Value Added	Enterprise Value Added	Book value Added
175	Future retail Ltd and Reliance Ltd go into liquidation and a new company Reliance Retail Ltd is formed. It is a case of:	Absorption	External reconstruction	Amalgamation	Take over
176	Net assets minus capital reserve is	Goodwill	General reserves	Purchase consideration	None of the above
177	If purchase consideration is more than net assets of the transferor company, then difference will be shown as:	Goodwill account	Capital reserve account	General reserve account	None of the above
178	In the books of Transferor Company, shares received from the new company are recorded at:	Face value	Market Price	Intrinsic value of shares	None of the above
179	Intangible assets are treated as assets.	Fictitious assets	Fixed assets	Cash and cash equivalents	Marketable securities



SL NO	QUESTIONS	OPTION 1	OPTION 2	OPTION 3	OPTION 4
180	EVA is related to shareholder's value	directly	inversely	not related	None of the above
181	Which is not a, human-capital related intangible assets?		Employment agreements	Union Contracts	Design patent
182	When amalgamation is in the nature of merger, the accounting method to be followed is:	Equity method	Purchase method	Pooling of interests method	Consolidated method
183			Depreciation tax shield is unchanged by merger	Selling shareholders must recognize any capital gain	Depreciable value of assets will remain unchanged
184	The Income tax Act, 1961 define 'amalgamation' under Section	1(1B)	2(1B)	3(B)	2(2B)
185	grant a company the right to issue stock options to existing shareholders enabling them to purchase additional shares of stock at significantly discounted prices.	Poison pills	Poison puts	Share repurchase	None of these



$\frac{STRATEGIC\ PERFORMANCE\ MANAGEMENT\ \&\ BUSINESS\ VALUATION\ (PAPER-20A)}{ANSWERS\ TO\ MCO\ BANK}$

THE TOTAL PARTY		1	
SL NO	QUESTIONS	CORRECT ANSWER	
1	Performance management is a key concept in the field of	Human Resource Management	
2	Operation management	Alignment with strategic goal	
	The ratios are used to compare financial statements of different size companies or the same		
3	company over different periods.	Common size	
4	Trend analysis is an important tool of financial statement analysis and is also known as	Pyramid method	
5	is an important aspect of well-defined Procure to Pay process	Vendor management	
6		ÿ	
	Vendor relationship management is an extension of the relationship	Porter's value chain	
7	is also referred as the 'focal' company is supply chain management	Both (a) and (b)	
8	Reverse mapping is a bottom up approach used in	Strategy formulation	
9	The top key performance indicators (KPIs) of the Order to Cash (O2C) are	All of the above	
10	The main forms of Customer Relationship Management (CRM) are	All of the above	
11	What is one of the vary basic parameters of the financialPerformance of a company?	Customer Profitability	
	How does an organisation benefit from a comprehensive knowledge of customers ?		
12	110 w does an organisation benefit from a comprehensive knowledge of customers .	By Retaining existing profitable customers and luring in new ones	
13	What is the Primary strategy of an organisation to positively impact its market share ?	Lure in new customers	
	Which model has a tactical orientation in evaluating the financial performance of an organisation ?		
14		Customer profitability Analysis	
15	What are the first signs of financial distress in a company?	Loss of customers impacting cashflows	
4.6	Which of the following is not one of the main parts of the Kaplan-Norton balanced scorecard concept?		
16	Balancing	cash flows and non-cash flows.	
17	According to Kaplan & Norton, which of the balanced scorecard perspectives serves as the focus of the	Fig. 1.1	
17	other perspectives?	Financial	
18	According to Norton and Kaplan, the balanced scorecard should be used as	strategic system	
	Given the following information for a business: Asset turnover = 3.50, Equity multiplier = 1, Return on		
19		8.57%	
20	Equity = 30% using the Dupont analysis, the net profit margin is		
20	What is the missing item in this formula?Return on Equity (ROE) = × Equity multiplier	Return on Assets	
21	One of the following is not a specific type of Benchmarking	External Benchmarking	
22	Six Sigma is a business-driven, multi-dimensional structured approach to	All of the above	
23	Small/Mid-sized Six Sigma projects are executed by professionals titled as:	Green Belt	
24	Mura and Muri refer to and respectively	Unevenness, overburden	
25	Variations in the quality characteristic of a product is due to		
23		both (a) and (b)	
26	What is the primary purpose of the BSC ?	To translate vision, mission and strategy into tangible objectives and	
	Which of the following is not one of the critical management processes accomplished by the BSC ?	measures	
27	which of the following is not one of the critical management processes accomplished by the BSC:	Improve employee benefits and Incentives	
	Which of the following statements best describes the main goal of benchmarking according to the	To Provide an external standard for measuring internal activities and	
28	defination provided ?	identify improvement opportunities	
29	What are the two methodologies used for the deployment of Six Sigma ?	DMAIC & DMADV	
30	Which Six sigma methodology is used to develop new processes or products?	DMADV	
31	Which phase of the DMADV Process involves creating high-level design and evaluating design	Analyze	
31	capability to select the best design ?	Allatyze	
	What is the first stepin the DMAIC Process?	Define the process improvement goals consistent with customer	
32		demands and enterprise strategy	
33	What days the DDCA and stand for 2		
	What does the PDCA cycle stand for ?	Plan-Do-Check-Act	
34	What does the "S" in the PDSA cycle stand for ?	Study	
	Which phase of the PDCA cycle is associated with "Sales"?	Check	
35	Which phase of the LB circycle is associated with states .		
35	What does MIS stand for ?	Management Information system	
	What does MIS stand for ?	ė ,	
36 37	What does MIS stand for ? What are the three elements of MIS method in the text ?	Management, Information, System.	
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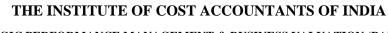
$\frac{STRATEGIC\ PERFORMANCE\ MANAGEMENT\ \&\ BUSINESS\ VALUATION\ (PAPER-20A)}{ANSWERS\ TO\ MCO\ BANK}$

and the Man		CODDECT ANGWED		
65	QUESTIONS The standard error (SE) of the sample mean loss distribution is equal to the	CORRECT ANSWER standard deviation of the population divided by the square root of the sample size		
66	One of the following is not a qualitative method used for determining the level of risk of a business.	Computer simulation		
67	A colour coded version of the risk map is known as	Heat Map		
68	Which type of risk is considered non-diversifiable and affects all investments and securities ?	systematic risk		
69	what type of systematic risk occurs due to variations in the market interest rates?	Interest rate risk		
70	Which risk is associated with the overall tendency of security prices to move collectively due to social,	Market risk		
	political and economic events ?	Widiket flok		
71	What type of systematic risk arises from uncertainities of purchasing power due to inflation?	Purchsaing power risk		
72	Political instability in a country leading to business risks for companies operating there is an example of which type of risk	Political risk		
73	What type of risk is associated with the difficulty of selling an asset quickly without a price discount?	Liquidity risk		
74	The risk arising from a company's failure to meet its financial obligations, such as not paying interest or principal on time, is known as	Credit risk		
75	What is a key requirement for effectively executing strategy and delivering performance in today's changing risk landscape?	Identifying, assessing, evaluating and managing non-financial risks		
76	Which of the following is not a method of risk management strategy	Hedging		
77	What is another term for the strategy of risk retention ?	Acceptance		
78	What does VaR stand for in finance ?	Value at Risk		
79	How is VaR defined ?	The wrost loss scenario arising from unexpected fluctuations in the value of a portfolio over a given period of time, at a specific confidence level.		
80	When was the Basel Committee on Banking Supervision (BCBS) established, and what was it's purpose?	Established in 1974 by central bankers from G-10 countries to rebuild international financial structure		
81	Where is the headquarters of the Basel committee on banking supervision (BCBS)?	Basel, Switzerland		
82	What is the primary objectives of bank supervision according to the Basel committee core principles ?	Protecting depositor's interests		
83	Which Basel accord is referred to as the basel capital accord and was documented in 1988?	Basel I		
84	What are the three catagories of risk under Basel II ?	Credit risk, Market risk and operational risk		
85	Which of the following is NOT one of the specific issues addressed by Basel III guidelines?	Relaxation of leverage ratio requirements		
86	What is the main focus of Basel III guidelines regarding risk management ?	strengthening the minimum capital requirements outlined in Basel I & II		
87	What does a Z-score lower than 1.81 indicate about a company's financial status ?	The company is in financial distress and has a high probability of going bankrupt		
88	How is a Z-score of 2.99 and above interpreted in terms of a company's financial health?	The company is financially safe and healthy		
89	The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.	Fair Value		
90	This is the estimated price for the transfer of an asset or liability between identified knowledgeable and willing parties that reflects the respective interests of those parties	Equitable Value		
91	Liquidation Value can be determined under what premises:	both		
92	The amount that would be realised when an asset or group of assets are sold on a piecemeal basis	Liquidation Value		
93	Companies that grow and earn a return on capital that exceeds their cost of capital create value.	Alfred Marshall		
94	The price a willing buyer would pay a willing seller in a transaction on the open market.	Market Value		
95	Fair Value is defined as the price that would be received to sell an asset or paid to transfer a in an	Liability		
	orderly transaction between market participants at the measurement date	,		
96	The current use may be, but is also the highest and best use	Not necessarily		
97	is the use, that would produce the highest value for an asset.	Highest and best use		
98	In Orderly Transactions the reasonable period of time to find a purchaser vary by asset type and market conditions	May		
00	Ton sible cosets are nonelly relied using the distribution of the second	Color Consum		
99	Tangible assets are usually valued using any of the premises except	Going Concern		
100	When to apply Income approach? Key inputs of Discounted Cash Flow (DCF) Method are	All of the above All of the above		
102	Which ratio reveals the number of times company can make its interest payments from its operating	An of the above Interest Coverage Ratio		
103	profit The price-earnings ratio is calculated as;	MPS/EPS		
103	When did the Insolvency and Bankruptcy Code 2016 receive the President's assent?	28th May 2016		
104	The term related party is defined in of the Insolvency and Bankruptcy Code, 2016:	Section 5 (24)		
106	How much time is given to start-ups and small and medium enterprises (SMEs) to complete the resolution process in Fast-track insolvency process?	90 days		
107	Who can initiate an Insolvency Resolution Process under the Code ?	all of the above		
108	What is the minimum amount of default for being admitted into Corporate Insolvency Resolution Process (CIRP)	₹1 Crore		
109	During voluntary liquidation, who is required to make declaration of solvency?	Directors		
110	Whom does the IRP appoint to determine the liquidation value of the corporate debtor?	Registered valuers		
111	Any arrangement entered into by a company or its holding company in contravention of the provisions of this section shall be -	Voidable		
112	Under sec 230(3), In case of a listed company, the documents related to notice of meeting under should be sent to -	all of the above		
113	What is the punishment for a valuer for contravening the provisions of this section 247 with the intention to defraud the company or its members?	both		
114	Central Registry of Securitization Asset Reconstruction and security Interest (CERSAI) is under which	SARFAESI Act,2002		
115	provision?			
113	Acquisition of financial assets by any asset reconstruction company from any originator Which of the following assets is an asset or account of a borrower, which has been classified by a bank	Securitisation		
116	which of the following assets is an asset of account of a borrower, which has been classified by a bank or financial institution and sub-standard, doubtful or loss asset, in accordance with the directions or guidelines relating to asset classification issued by RBI	Non Performing Assets		
	bareemen remains to asset emissinguion issued by ICD1	I .		



$\frac{STRATEGIC\ PERFORMANCE\ MANAGEMENT\ \&\ BUSINESS\ VALUATION\ (PAPER-20A)}{ANSWERS\ TO\ MCO\ BANK}$

SL NO	QUESTIONS	CORRECT ANSWER		
22110	Which Company can act as an agent for any bank or financial institution for the purpose of recovering	COMMENT IN 16 11 EM		
117	their dues from the borrower on payment of such fees or charges as may be mutually agreed upon	Both		
	between the parties			
118	Which of the following acts gave birth to the Asset Reconstruction Company? Modest price and clean of a form baying conjety conjets of \$\frac{1}{2} 100 000 conjeting of change of \$\frac{7}{2} 100 conjeting of change	SARFAESI Act 2002		
119	Market price per share of a firm having equity capital of ₹ 100,000 consisting of shares of ₹ 10 each, profit after tax of ₹ 82,000 & P/E ratio of 8 is	₹ 65.60		
120	If the rate at which the company can borrow funds from the financial institutions is 11 percent and the tax rate applicable to the company is 30 percent. The Post Tax Cost of Debt would be	7.7 percent		
121	If the 10 Year Government bond yield is 7.5% and the BSE Sensex return over the last one year is 15%. Assuming the company's Beta is 1.2, what is the Required return on Equity?	16.5 Percent		
122	If a company has a P/E ratio of 20 and a ROE (Return on Equity) of 15% then the Market to Book Value Ratio is-	3 times		
123	If an all equity firm has cash from operating Activities amounting to $\stackrel{?}{\sim}$ 60 lakhs, Depreciation $\stackrel{?}{\sim}$ 30 lakhs, increase in non-cash working capital $\stackrel{?}{\sim}$ 25 lakhs and capital expenditure $\stackrel{?}{\sim}$ 20 lakhs, its Free cash flows to Equity amounts to (in $\stackrel{?}{\sim}$ Lakhs)	₹40 lakhs		
124	Assume that in a stock market, the CAPM is working. A company has presently beta of 0.84 and its going to finance its new project through debt. This would increase its Debt/Equity Ratio to 1.56 from the existing 1.26. Due to increased Debt/Equity Ratio, the company's beta would	remain unchanged		
125	Which one is the advantage of DCF valuation	it forces an investor to think about the underlying features of the firm and understand its business		
126	X ltd's share beta factor is 1.40. The risk free rate of interest on government securities is 9%. The expected rate of return on the company equity shares is 16%. The cost of equity capital based on CAMP is	18.8 Percent		
127	The sensitivity of an asset's return to the return on the market index is referred to as its	Beta		
	The additional return required by investors to invest in equities rather than a risk-free asset is known as			
128	. ,	Equity risk premium		
129	Which theory describes money received in the current time it has more worth than money received in future	Time value of money		
130	A project assumed monetary gain or loss by discounting entire cash inflows and outflows by utilising the necessary rate of return is listed as	Net present value		
131	The cash flows method, utilized by the internal rate of return and net present value method are	Discounted cash flows		
132	Which method in a capital budgeting is based on the discounted cash flow?	Net present value method		
133	Cash flows are a project's revenue and are indicated by	Positive numbers		
134	In which payback period a due cash flows are discounted with the cost of capital of the project is categorised as	Discounted project cost		
135	Which of the following most likely represents an interpretation of a high P/E ratio of a stock?	A company shares are currently overpriced.		
136	High P/E ratios tend to indicate that a company may	grow quickly		
137	is equal to (common shareholders' equity/common shares outstanding)	Book value per share		
138 139	8% bond of Face Value ₹ 100 is selling for ₹ 96. What would be its Current Yield? Certain costs are excluded in valuing inventory are	8.33% All of the above		
	In the absence of any information, valuers must consider valuing such unquoted investments at their			
140	Fixed income securities that usually carry a fixed rate of interest and can be issued by government or	Net Asset Values under cost approach		
141	corporate is Bonds typically pay interest periodically at a pre specified rate of interest the rate at which this interest is	Bond		
142	paid is known as	Coupon		
143	The rate of return required by the bond holders from the bond is known as the	Bond Yield		
144	Option which entitles the bondholders to put the bonds back to the issuer for redemption before the maturity date.	Put Option		
145	Current yield of bonds selling at par would be equal to the coupon interest rate, is it true?	TRUE		
146	Current yield of bonds selling at a premium would be more than the coupon interest rate	False		
147	Interest rate risk refers to the risk that bond prices will as interest rates rise	Fall		
148	Reinvestment Risk refers to the risk that the proceeds from a bond will be reinvested at a than the bond originally provided	Lower rate		
149	A is an option issued by a company to buy a stated number of shares of stock at a specified price.	Warrant		
150	is one in which the bondholder has the right to sell the issue back to the issuer at a specified price is one in which the bondholder has the right to sell the issue back to the issuer at a specified price on a designated dates	Puttable bond		
151	A grants the bondholder the right to convert the bond into a specified number of issuing company's shares	Conversion Option		
152	Price of a Callable bond =	Price of an Option-free bond - Price of embedded call option		
153 154	Price of a Puttable Bond = Which IND AS states that, "An intangible asset is an identifiable non-monetary asset without physical	Price of Option-free bond + Price of Embedded Option IND AS 38		
	substance."			
155 156	EVA = Market value Added (MVA) is the difference between the of a firm and the contributed by	Both a and b Current market value, Capital		
157	investors If MVA is positive, the firm has added value. If it is negative the firm has destroyed value. Is it correct or			
157	not? A MVA means that the value of the actions and investments of management is less than the value of the capital contributed to the company by the capital markets, meaning wealth or value has	Correct Negative		
	been destroyed			
159	The aim of the company should be to maximize	MVA		
160 161	Asset-Liability management can be used to manage An Investment is risk free when extral returns are always. the expected results	Both a and b above		
162	An Investment is risk free when actual returns are always the expected results. If the Value of target Co. is ₹ 500 Million and the value of acquiring company is ₹ 800 Million. Present value of cost savings if the two companies are merged together is ₹ 100 million. Acquiring company expects the cost of integration as ₹ 80 million and the shareholders of Target Co. are expecting a deal premium to be paid of 15 percent over their company's value, what is the value of Combined entity?	Equal to ₹ 1400 million		



AN	TC'XX/	FRS	$T \cap$	MAC	O D	A NIL	7

SL NO	QUESTIONS	CORRECT ANSWER		
163	X ltd has ₹ 100 crores worth of common equity on its balance sheet comprising of 50 lakhs shares. The company's market value Added (MVA) is ₹ 24 crores. What is company's stock price?	248		
164	A firm's current assets and current liabilities are 1600 and 1000 respectively. How much can it borrow on a short-term basis without reducing the current ratio below 1.25?	1400		
165	Identify which of the following is not a financial liability	X ltd has 1 lakh ₹ 10 ordinary shares issued		
166	In 2018, Walmart acquired 77 percent stake in Flipkart India for USD 16 billion. Is it an example of merger or acquisition?	Acquistion		
167	Acquisitions create value when the cash flows of the combined companies are greater than the sum of their individual values. Is it true?	TRUE		
168	Value gap is the difference between and	Intrinsic value and purchase price		
169	refers to the excess that an acquirer pays over the market trading value of the target company's shares being acquired.	purchase premium		
170	are those where an acquirer intends to run the company themselves. There are significant changes in the way the company operates.	Strategic acquisitions		
171	are often done by Private Equities, Venture Capitalists and portfolio companies who acquirer a company purely for their value and normally do not make significant operational changes	Financial Acquisition		
172	If the combined entity is more than the sum of its parts, the transaction is said to have created	Synergies		
173	The merger of one or more companies with another company or the merger of two or more companies to form one company is called	Amalgamation		
174	The difference between the current market value of a firm and the capital contributed by investors is	Market Value Added		
175	Future retail Ltd and Reliance Ltd go into liquidation and a new company Reliance Retail Ltd is formed. It is a case of:	Amalgamation		
176	Net assets minus capital reserve is	Purchase consideration		
177	If purchase consideration is more than net assets of the transferor company, then difference will be shown as:	Goodwill account		
178	In the books of Transferor Company, shares received from the new company are recorded at:	Market Price		
179	Intangible assets are treated as assets.	Fixed assets		
180	EVA is related to shareholder's value	directly		
181	Which is not a, human-capital related intangible assets?	Design patent		
182	When amalgamation is in the nature of merger, the accounting method to be followed is:	Pooling of interests method		
183	What are the tax consequences of a taxable merger?	Selling shareholders must recognize any capital gain		
184	The Income tax Act, 1961 define "amalgamation" under Section	2(1B)		
185	grant a company the right to issue stock options to existing shareholders enabling them to purchase additional shares of stock at significantly discounted prices.	Poison pills		